## Conjectural Variations Equilibria

Learning and Dynamic Equilibria. Applications to natural resource management

Mabel Tidball Nicolas Quérou

INRA/LAMETA Montpellier
University of Belfast

#### Contents

#### Dynamic conjectures, bounded rationality and learning

- The principle.
- A learning model.
- A natural resource management problem.

#### Consistent conjectures in a dynamic setting

- The principle.
- Consistent conjectures in differential games.
- A model of non-renewable natural resource management.

#### References

N. Quérou, M. Tidball «Incomplete information, learning and natural resource management» To appear in European Journal of Operational Research.

N. Quérou, M. Tidball « Consistent conjectures in a dynamic model of non-renewable resource management» Manuscript.

# Dynamic conjectures, bounded rationality and learning

## The idea (Jean-Marie, Tidball, JEBO, 2006)

#### Ingredients

- Dynamic conjectures
- Limited rationality
- Updating of conjectures

#### Conjecture adjustment process

$$\dot{r}_{ij}(t) = \mu_i(r'_{ij}(t) - r_{ij}(t)), \quad r_{ij}(t+1) = (1 - \mu_i)r_{ij}(t) + \mu_i r'_{ij}(t)$$

 $\mu_i \longrightarrow \text{speed of adjustment.}$ 

 $r_{ij}(t) \longrightarrow \text{conjecture of } i \text{ about } j.$ 

 $r'_{ij}(t) \longrightarrow$  conjecture to be used, based on observations.

## The learning model

- n players,  $e_i$  strategy of i, e profile of strategies,
- e<sup>b</sup> a given benchmark strategy,
- $V^i$  instantaneous payoff of player i.

Player *i* makes a conjecture about *j* of the form

$$e_j = e_j^b + r_{ij}(e_i - e_i^b), \quad r_{ij} \in \mathbb{R}$$

and solves

$$\max_{e_i} V^i(e_i, (e_j^b + r_{ij}(e_i - e_i^b))_{i \neq j}) .$$

There exists a unique solution  $e_i = \phi_i(e^b; r_i)$ ,  $(r_i = (r_{ij})_{i \neq j})$ .

## Learning model (continued)

i observes that j has played  $e_j$  and concludes that her conjecture should have been  $r'_{ij}$  /

$$e_j = e_j^b + r'_{ij} (e_i - e_i^b), \implies r'_{ij} = \frac{e_j - e_j^b}{e_i - e_i^b}$$

#### Adjustment process of conjectures

$$r_{ij}(t+1) = (1-\mu_i)r_{ij}(t) + \mu_i \frac{e_j(t) - e_j^b}{e_i(t) - e_i^b}$$

with 
$$e_i(t) = \phi_i(e^b, r_i(t))$$
.

## Properties of fixed points

Proposition 1: If  $r_{ij}(t) \to r_{ij}$  as  $t \to \infty$ , then

$$r_{i_1 i_2} r_{i_2 i_3} \dots r_{i_p i_1} = 1 \quad \forall i_1 \dots i_p$$

in particular

$$r_{ji} = (r_{ij})^{-1}$$

The vector  $(r_{i1}...r_{ii-1}, 1, r_{ii+1}...r_{in})$  is the direction of the line (passing through  $e^b$ ) of the space of strategy profiles, on which player i chooses her own strategy.

 $e_i = \phi_i(e^b, r_i)$  is the strategy played by i in the limit.

## Properties of fixed points (continued)

**Proposition 2: Pareto optimality** 

If e is a limit point obtained by the convergence of the adjustment recurrence then e is a candidate Pareto-optimal solution.

candidate i.e. it verifies necessary optimal conditions.

Proposition 3: In the case of identical players:

 $\phi_i(e^b,r) = \phi(e^b,r)$ ,  $e^b_i = e^b \ \forall i$ ; the recurrence converges to 1 for any  $0 < \mu < 1$  and any (common) initial condition.

## Example in a dynamic setting

 $x_t$ , the stock of natural resource at time t,  $e_{i,t}$ , extraction at time t, the evolution rule is:

$$x_{t+1} = [x_t - e_{1,t} - e_{2,t}]^{\alpha}, \quad x(0) = x_0, \quad \alpha \in (0,1).$$

The utility function for each player is:

$$V_i(e_i, e_j, x) = log(e_i) + \beta log[1/2(x - e_i - e_j)^{\alpha}],$$

 $\beta \in (0,1)$  is the players' discount factor.

Learning process

## The benchmark case, Lehvari and Mirman (1980)

Find the feedback Nash equilibrium of

$$\max_{e_{it}} \sum_{t=0}^{\infty} log(e_{it}) + dyn,$$

compare this solution to the cooperative outcome:

$$\max_{e_{1t},e_{2t}} \sum_{t=0}^{\infty} (log(e_{1t}) + log(e_{2t})) + dyn.$$

Result:

$$x_{\infty}^{nashdyn} = \left(\frac{\alpha\beta}{2 - \alpha\beta}\right)^{\alpha/(1 - \alpha)} < (\alpha\beta)^{\alpha/(1 - \alpha)} = x_{\infty}^{coopdyn}.$$

## The one-shot game

#### Consider the static game where

$$V_i(e_i, e_j, x) = log(e_i) + \beta log[1/2(x - e_i - e_j)^{\alpha}],$$

#### Results:

$$e^{coop} = \frac{x}{2(1+\alpha\beta)} < e^{N} = \frac{x}{2+\alpha\beta},$$
$$x^{N} < x_{\infty}.$$

## Return to the learning process. Results

Assuptions:  $\bar{e}^1 = \bar{e}^2 = \bar{e}$ ,  $\mu_1 = \mu_2 = \mu$ .

The consumption plan  $\{e_{i,t}^c\}_t$  when agent i learns according to the process defined previously, is, for all t:

$$e_{i,t}^c = \frac{x_t - (1 - r_t^i)\bar{e}}{(1 + r_t^i)(1 + \alpha\beta)}.$$

and

$$\lim_{t \to \infty} r_t^i = 1, \quad \lim_{t \to \infty} e_{i,t}^c = e_{\infty}^{coop}, \quad \lim_{t \to \infty} x_t^c = x_{\infty}$$

## Return to the learning process. Results

$$x_{\infty} < x_{\infty}^{coopdyn}, \forall \alpha, \beta.$$

- If  $\alpha\beta < 1/2$  then  $x_{\infty}^{nashdyn} < x_{\infty}$
- If  $\alpha\beta = 1/2$ , then  $x_{\infty}^{nashdyn} = x_{\infty}$
- If  $\alpha\beta > 1/2$ , then  $x_{\infty}^{nashdyn} > x_{\infty}$

## Return to the learning process. Results

- If  $\frac{1-\alpha\beta}{1+\alpha\beta} < r_0 < 1$ , then for all t,  $e^c_t > 0$  and  $x^c_t > 0$ .
- If  $\bar{e}>\frac{1}{2+\beta}\left[\frac{\alpha\beta}{1+\alpha\beta}\right]^{\frac{\alpha}{1-\alpha}}$ , then the process is locally stable for all  $\mu$ .

#### Conclusion

- We study a problem of resource management under incomplete information with conjectures, in a symmetric setting
- The steady state induced by the procedure leads to a (static) cooperative management of the resource once the stock has stabilized.
- For a large set of cases the steady state level of the resource lies in between the non cooperative and cooperative outcomes derived by Levahri and Mirman (1980).



#### Contents

Dynamic conjectures, bounded rationality and learning

- The principle.
- A learning model.
- A natural resource management problem.

#### Consistent conjectures in a dynamic setting

- The principle.
- Consistent conjectures in differential games.
- A model of non-renewable natural resource management.

## Consistent conjectures in a dynamic setting

#### Ingredients

- Dynamic game.
- Conjectures on how the other players react
- Consistency: conjectures of each player = best response reactions of the others players

## Principle. Jean-Marie, Tidball, Dyn. Games, 2005.

- n players, time horizon T
- $x(t) = (x_1(t), ...x_n(t)) \in \mathbb{R}^m$  state variable
- $e_i(t)$  control variable of i in [t, t+1], e(t)

#### **Dynamics**

$$x(t+1) = f(x(t), e(t)), \quad x(0) = x_0$$

#### **Payoff**

$$V^{i}(x_{0}, e(0), ...e(T-1)) = \sum_{t=1}^{T} \theta^{t-1} \Pi^{i}(x(t), e(t))$$

## Principle (continued)

#### Conjecture of *i*

$$e_j^c(t) = \phi_t^{ij}(x(t)) \longrightarrow x(t+1) = \tilde{f}_i(x(t), e_i(t))$$
.

#### optimal control problem

optimal policy  $e_i^{i*}(t)$  that we suppose unique. Player i can compute  $e_j^{i*}(t)$  and  $x^{i*}(t)$  via  $\phi_t^{ij}$ .

Call  $x^a(t)$  the actual trajectory (replacing  $e_i^{i*}$  in the dynamics).

## Different definitions of consistency

Definition 1:  $\phi_t^1,...\phi_t^n$  is a state-consistent conjectural equilibrium  $\iff$ 

$$x^{i*}(t) = x^{a}(t), \quad \forall i, \ t, \ x(0) = x_0$$

Definition 2:  $\phi_t^1,...\phi_t^n$  is a (weak) control-consistent conjectural equilibrium  $\iff$ 

$$e^{i*}(t) = e^{j*}(t), \quad \forall i \neq j, \ t, \ x(0) = x_0 \ (x(0) \ given)$$

control-consistent c.e.  $\implies$  state-consistent c.e.

## Different definitions of consistency (continued)

Optimization problem:  $\rightarrow e_i^{i*}(t) = \psi_t^i(x(t))$ 

Definition 3:  $\phi_t^1,...\phi_t^n$  is a feedback-consistent conjectural equilibrium  $\iff$ 

$$\psi_t^i = \phi_t^{ji}, \quad \forall i \neq j, \ t, \ x(0) = x_0$$

as a consequence

$$\phi_t^{ji} = \phi_t^{ki}, \quad \forall i \neq j \neq k, \ t.$$

## Consistency in differential games

Fershman and Kamien (1985) define consistent conjectures in differential games.

- Open-loop Nash equilibria are weak control-consistent conjectural equilibria
- Control-consistent conjectural equilibria and feedback Nash equilibria coincide

## Different definitions of consistency (continued)

What happens when Optimization problem: with  $e^i_i(t)=\phi^i_t(x(t),e^j_j(t-1))$  + consistency

## Non-renewable natural resource management model

#### The benchmark: The cooperative case

$$\max_{\{e_{1,t};e_{2,t}\}} \sum_{t=0}^{\infty} \beta^t [log(e_{1,t}) + log(e_{2,t})], \quad x_{t+1} = x_t - e_{1,t} - e_{2,t}, x_0 \text{ given}$$

#### The Nash equilibrium

$$\max_{\{e_{i,t}\}} \sum_{t=0}^{\infty} \beta^t log(e_{i,t}), \quad x_{t+1} = x_t - e_{1,t} - e_{2,t}, \quad x_0 \text{ given.}$$

#### Result

$$x_t^{coop} = \beta^t x_0 > \left(\frac{\beta}{2-\beta}\right)^t x_0 = x_t^N, \quad \forall t.$$

Workshop Alge(Co)Fail, Nanterre, 2009 - p. 26/3

## State and strategy based beliefs

Consider that agent 1's beliefs regarding the behavior of agent 2 is:

$$e_{2,t} = a_2 x_t + b_2 e_{1,t-1}.$$

The problem is:

$$\max_{\{e_{i,t}\}} \sum_{t=0}^{\infty} \beta^t log(e_{i,t}),$$

subject to the following constraints ( $x_0$ ,  $y_0$  given):

$$x_{t+1} = x_t - a_j x_t - b_j y_t - e_{i,t}$$
  $y_{t+1} = e_{i,t}$ .

and to impose consistency!

## State and strategy based beliefs. Results

If 
$$e_0 = \frac{1-\beta}{2}x_0$$
, then:  $e_t^{fc} = \beta e_{t-1}^{fc}$ ,  $x_t^{fc} = \beta^t x_0$ ,  $x_t^{fc} = x_t^{coop}$ .

If 
$$e_0 \neq \frac{1-\beta}{2}x_0$$
 then :  $e_t = [1 - 2\frac{c_0}{x_0}]^t e_0$ ,  $x_t = [1 - 2\frac{c_0}{x_0}]^t x_0$ .

- if  $e_0 < \frac{1-\beta}{2}x_0$  then a < 0 and b > 0 and  $x_t^{fc} > x_t^{coop} > x_t^N$ ;
- if  $\frac{1-\beta}{2}x_0 < e_0 < \frac{1-\beta}{2-\beta}x_0$  then a>0, b>0 and  $x_t^N < x_t^{fc} < x_t^{coop}$ ;
- if  $\frac{1-\beta}{2-\beta}x_0 < e_0 < \frac{1}{2}x_0$  then a>0 and b<0 and  $x_t^{fc} < x_t^N < x_t^{coop}$ .

#### **Conclusions**

The state and strategy consistent solution gives

- better outcomes regarding the resource management in the long run compared to joint management if initial consumption is sufficiently low,
- or a more aggressive pattern than the non-cooperative benchmark if initial consumption is too high.
- For intermediate values of initial consumption, the optimal path lies in between the non-cooperative and cooperative benchmark cases.

## Bibliography

C. Figuières, A. Jean-Marie, N. Quérou and M. Tidball, *Theory of Conjectural Variations*, World Scientific Computing, 2004.

A. Jean-Marie and M. Tidball (2006), "Adapting behaviors in a learning model", *J. Economic Behavior and Organization*, 60, 399-422.

A. Jean-Marie, M. Tidball (2005), "Consistent conjectures, equilibria and dynamic games", in Dynamic Games: Theory and Applications. Editors: A. Haurie & G. Zaccour, Springer, 93-109.

- Dixon, H. and Somma, E. (2001), "The Evolution of Consistent Conjectures", Discussion Papers in Economics, No 2001/16, University of York, Journal of Economic Behavior and Organization.
- Fershtman, C. and Kamien, M.I. (1985), "Conjectural Equilibrium and Strategy Spaces in Differential Games", *Opt. Control Theory and Economic Analysis*, Vol. 2, pp. 569–579.
- Friedman, J.W. and Mezzetti, C. (2002), "Bounded Rationality, Dynamic Oligopoly, and Conjectural Variations", *Journal of Economic Behavior and Organization*, Vol. 49, pp. 287–306.